

Top Lobbyists 2018

BY THE HILL STAFF - 12/13/18 06:00 AM EST 83

by

Welcome to The Hill's Top Lobbyists 2018.

Here you'll find the most distinguished and accomplished professionals from the influence world who are on the front lines of the nation's most consequential political and policy battles.

The lobbying world faces new pressures and is under greater scrutiny than ever. But the select few on the list have demonstrated their ability to wield influence and deliver results on Capitol Hill and in the administration on behalf of clients and groups seeking a voice in Washington.

Many of the advocates on the list don't fit the traditional definition of a lobbyist, and only a portion are registered as such. Some are known as "hired guns," who are brought on in times of crisis, while others represent the nation's most iconic companies, industries and unions, as well as grassroots groups.

The nation's capital is teeming with lobbyists and influencers, but when the stakes are at their highest, these are the players at the top of their game, known for their ability to successfully navigate the byzantine and competitive world of federal policymaking.

Corporate

Jane Adams, Johnson & Johnson

Cory B. Alexander, UnitedHealth Group Inc.

Bryan Anderson, Southern Co.

Bill Barloon, Sprint Nextel Corp.

Wayne Berman, Blackstone Group LP

Karan Bhatia, Google LLC

Ruchi Bhowmik, PepsiCo Inc.

Abigail Blunt, The Kraft Heinz Co.

Dwayne Carson, The Blue Cross Blue Shield Association

Maria Cino, Hewlett Packard Enterprise

Peter Cleveland and Norberto Salinas, Intel Corp.

Kenneth W. Cole, Pfizer Inc.

Mo Cowan, General Electric Co.

Terri Fariello, United Airlines

Bob Filippone, Merck & Co.

Tucker Foote and Nichole Francis, Mastercard Inc.

Maggie Gage, Credit Suisse Group AG

Matt Gelman and Fred Humphries, Microsoft Corp.

Bruce Harris, Walmart Inc.

Robert Helm, General Dynamics Corp.

Brian Hendricks, Nokia Corp.

Guy Hicks, Airbus Group

Ed Hill, Bank of America Corp.

Robert Hoffman, Accenture

Jessica Hogle, PG&E Corp.

Brian Huseman, Amazon

Alethia Jackson, Walgreen Co.

Lesley A. Kalan, Northrop Grumman Corp.

Joel Kaplan, Facebook Inc.

Timothy Keating, Boeing Co.

Heather Kennedy, The Home Depot Inc.

Laura Lane, Dontai Smalls and Mike Kiely, United Parcel Service Inc.

Melissa Lavinson, Pepco Holdings

Matt Lavoie, Koch Companies

Chris Leahy, Intuit Inc.

Curt Magleby, Ford Motor Co.

Meagan McCanna, Airbnb Inc.

Tim McKone, AT&T Inc.

Jake Menefee, Marathon Petroleum Corp.

Jeanne Mitchell, Exxon Mobil Corp.

Mara Motherway, Booz Allen Hamilton Inc.

Michael Moran, Zurich North America

Chandler Morse, Workday Inc.

Christopher Myers, Caterpillar Inc.

Sarah Novascone, The Travelers Companies Inc.

Chris Padilla, IBM Corp.

Dean Pappas and Steve English, Nationwide Mutual Insurance Co.

Michael Paese and Michael Thompson, The Goldman Sachs Group Inc.

Adam Peterman, Marie Sylla-Dixon and Michelle Persaud, T-Mobile US Inc.

Mike Parrish, Bayer Corp.

Robert Rangel, Lockheed Martin Corp.

Louis Renjel, Duke Energy Corp.

Isaac Reyes, Target Corp.

Mitch Rose, Comcast Corp.

Brian Smith, Regions Bank

Matt Stanton, Under Armour

Lynn Starr, Ericsson

Ryan Stenger, TimkenSteel Corp.

Jonathan Weisgall, Berkshire Hathaway Energy Co.

Candi Wolff, Citigroup Inc.

Molly Wilkinson and Nate Gatten, American Airlines Inc.

Cherie Wilson, General Motors Co.

Heather Wingate, Delta Air Lines Inc.

Grass roots

Brandon Arnold, National Taxpayers Union

Lauren Augustine, Student Veterans of America

Matt Bennett, Third Way

Michael Breen, Human Rights First

Garrett Bess, Heritage Action for America

Ana Unruh Cohen and John Bowman, Natural Resources Defense Council

Ken Cook, Environmental Working Group

Chris Cox, National Rifle Association's Institute for Legislative Action

Andrea Delgado, Earthjustice

Steve Ellis, Taxpayers for Common Sense

Marvin Feuer, American Israel Public Affairs Committee

Karen Hobert Flynn and Aaron Scherb, Common Cause

Lily Eskelsen García, National Education Association

Leo Gerard, United Steelworkers

Kate Gould, Friends Committee on National Legislation

Vanita Gupta, The Leadership Conference on Civil and Human Rights

Joshua Habursky, Grassroots Professional Network

Mary Kay Henry, Service Employees International Union

Craig Holman and Lisa Gilbert, Public Citizen

Frederick Isasi, Families USA

Gary Jones, United Auto Workers

Fred Krupp, Environmental Defense Fund

Nancy LeMond, AARP

Joanne Lin, Francisco Bencosme and Ryan Mace, Amnesty International USA

Meredith McGehee, Issue One

Bill McKibben and May Boeve, 350.org

Ed Mierzwinski, U.S. Public Interest Research Group

Eric Mitchell, Adtalem Global Education

RaShawn Mitchell, National Wildlife Federation

Janet Murguía, UnidosUS

Katie Murtha, Environment America and U.S. Public Interest Research Group

Matthew Myers, Campaign for Tobacco-Free Kids

Grover Norquist, Americans for Tax Reform

Tim Phillips, Americans for Prosperity

Melinda Pierce, Sierra Club

Paul Rieckhoff, Iraq and Afghanistan Veterans of America

Andrew Roth, Club for Growth

Lee Saunders, American Federation of State, County and Municipal Employees

Thomas Schatz, Citizens Against Government Waste

Faiz Shakir, American Civil Liberties Union

Christopher Shelton, Communications Workers of America

Tiernan Sittenfeld, League of Conservation Voters

Richard Trumka and Bill Samuel, AFL-CIO

Heather Valentine, Bread for the World

Fred Wertheimer, Democracy 21

Dylan Williams, J Street

Associations

Dana Atkins, Military Officers Association of America

Greg Baer and Anthony Cimino, Bank Policy Institute

Mitch Bainwol, Alliance of Automobile Manufacturers

Mark Baker, Aircraft Owners and Pilots Association

Meredith Attwell Baker, CTIA

Greg Barnes, Digital Media Association

Tori Barnes, U.S. Travel Association

Michael Beckerman, Internet Association

Kenneth Bentsen Jr., Securities Industry and Financial Markets Association

B. Dan Berger and Brad Thaler, National Association of Federally-Insured Credit Unions

Joshua Bolten, Business Roundtable

John Bozzella, Global Automakers

Kevin Burke and Annie Russo, Airports Council International — North America

Steve Caldeira, Household & Commercial Products Association

Nicholas Calio, Christine Burgeson and Sean Kennedy, Airlines for America

Chase Cannon and Matt Willette, American Optometric Association

Robert Cresanti, International Franchise Association

Geoff Cooper, Renewable Fuels Association

Greg Crist, AdvaMed

Chester “Chip” Davis Jr., Association for Accessible Medicines

Jeffrey D. DeBoer, The Real Estate Roundtable

Richard Deem, American Medical Association

Cal Dooley and Bryan Zumwalt, American Chemistry Council

Roger Dow, Tori Barnes and Jonathan Grella, U.S. Travel Association

Juanita Duggan, National Federation of Independent Business

Martin Edwards, Interstate Natural Gas Association of America

Eric Fanning, Aerospace Industries Association

Jennifer Fisher, American Dental Association

Geoff Freeman, Grocery Manufacturers Associations

David French, National Retail Federation

Lee Fuller, Independent Petroleum Association of America

Dean Garfield and Ricky Le, Information Technology Industry Council

Marco Giamberardino, National Electrical Contractors Association

Elizabeth Goodman, America’s Health Insurance Plans

Chet Thompson, American Fuel & Petrochemical Manufacturers

Mark Gorman and David Culver, Distilled Spirits Council

Jimi Grande, National Association of Mutual Insurance Companies

James Greenwood, Biotechnology Innovation Organization

Edward Hamberger, Association of American Railroads

Jason Hartke, Alliance to Save Energy

Jerry Howard, National Association of Home Builders

Erik Huey, Entertainment Software Association

Richard Hunt, Consumer Bankers Association

Chip Kahn, Federation of American Hospitals

Heather O'Beirne Kelly and Karen Studwell, American Psychological Association

Maria Korsnick, Nuclear Energy Institute

Thomas Kuhn and Brian Wolff, Edison Electric Institute

Linda Lipsen, American Association for Justice

Katherine Lugar, American Hotel & Lodging Association

Gail MacKinnon and Patrick Kilcur, Motion Picture Association of America

Dave McCurdy and George Lowe, American Gas Association

Shannon McGahn, National Association of Realtors

Nancy McLernon, Organization for International Investment

Mark Merritt, Pharmaceutical Care Management Association

Linda Moore, TechNet

Susan Neely, American Council of Life Insurers

Rob Nichols, American Bankers Association

Rich Nolan, National Mining Association

Jim Nussle and Ryan Donovan, Credit Union National Association

Stacy Papadopoulos, Sara Slane and Chris Cylke, American Gaming Association

Mark Parkinson, American Health Care Association

Bob Pease, Brewers Association

Richard Pollack, American Hospital Association

Michael Powell, NCTA — The Internet & Television Association

Craig Purser and Laurie Knight, National Beer Wholesalers Association

Rebeca Romero Rainey and Paul Merski, Independent Community Bankers of America

Bree Raum, American Wind Energy Association

Dan Roehl and Matt Walker, National Restaurant Association

John Rother, National Coalition on Health Care

Bob Rusbuldt and Charles Symington, Independent Insurance Agents & Brokers of America

Jennifer Safavian, Retail Industry Leaders Association

Stephen Sandherr, The Associated General Contractors of America

J.C. Scott, Pharmaceutical Care Management Association

Gary Shapiro, Consumer Technology Association

Emily Skor, Growth Energy

Gordon Smith, National Association of Broadcasters

Mike Sommers, American Petroleum Institute

Jonathan Spalter, USTelecom

Kristen Swearingen, Associated Builders and Contractors

Scott Talbott, Electronic Transactions Association

Jeff Tassej, Electronic Payments Coalition

Mary Kay Thatcher, Syngenta

Jay Timmons and Aric Newhouse, National Association of Manufacturers

Stephen Ubl and Lori Reilly, Pharmaceutical Research and Manufacturers of America

Dirk Van Dongen, National Association of Wholesale-Distributors

Andrew Walmsley, R.J. Karney and Scott Bennett, American Farm Bureau Federation

Kirsten Wegner, Modern Markets Initiative

Nathaniel Wienecke, Property Casualty Insurers Association of America

J. Stephen Zielezienski, American Insurance Association

Hired Guns

Josh Ackil and Matt Tanielian, Franklin Square Group

Kai Anderson, Barry Rhoads and Jordan Bernstein, Cassidy and Associates

Andy Barbour, Smith-Free Group

Haley Barbour, Lanny Griffith, Ed Rogers and Loren Monroe, BGR Group

Doyle Bartlett, Eris Group

Bethany Bassett, Rasky Partners

Jennifer Bell, Chamber Hill Strategies

Kirk Blalock and Kirsten Chadwick, Fierce Government Relations

John Blount, Ervin Hill Strategy

Dan Boston, Health Policy Source

Chuck Brain, Capitol Hill Strategies

Paul Brathwaite, Federal Street Strategies

Rob Chamberlin and Sam Whitehorn, Signal Group Consulting

Rob Collins and Mike Ference, S-3 Group

Justin Daly, Daly Consulting Group

Tom Daschle and Nathan Daschle, The Daschle Group

Licy Do Canto, The Do Canto Group

Michael Drobac, Robert Wasinger and Mona Mohib, McGuireWoods Consulting

Ken Duberstein and David Schiappa, The Duberstein Group

Ingrid Duran, D&P Creative Strategies

Missy Edwards, Missy Edwards Strategies

Steve Eichenauer, Public Strategies Washington Inc.

Steve Elmendorf and Jimmy Ryan, Subject Matter

Holly Fechner, Howard Berman, Bill Wichterman and Muftiah McCartin,
Covington & Burling LLP

John Feehery, EFB Advocacy

Mitchell Feuer and John Anderson, Rich Feuer Anderson

Camden Fine, Calvert Advisors LLC

Jeff Forbes and Dan Tate Jr., Forbes Tate Partners

Jim Flood, Crowell & Moring

Omar Franco, Becker

Elizabeth Frazee, TwinLogic Strategies

Kimberley Fritts, Cogent Strategies

Sam Geduldig, John Stipicevic and Mike Catanzaro, CGCN Group

Chris Giblin, Moses Mercado and Karissa Willhite, Ogilvy Government Relations

Nicholas Giordano, Washington Council Ernst & Young

Rich Gold, Kathryn Lehman and David Whitestone, Holland & Knight

Micah Green, Jason Abel and Luis Fortuño, Steptoe & Johnson LLP

Gregg Hartley and Andy Blunt, Husch Blackwell Strategies

Ralph Hellmann and David Lugar, Lugar Hellmann Group

Michael Herson, American Defense International

Mike Hettinger, Hettinger Strategy Group

Susan Hirschmann, Williams & Jensen

Josh Holly, Holly Strategies

Mike House, Hogan Lovells

Steven Irizarry and Vin Roberti, Roberti Global

Joel Johnson, The Glover Park Group

Matt Keelen, The Keelen Group

Ken Kies, The Federal Policy Group

Israel Klein and Matt Johnson, Klein/Johnson Group

Lisa Kountoupes, Lori Denham and Julie Hershey Carr, KDCR partners LLC

Chris Lamond and Andy Rosenberg, Thorn Run Partners

Marc Lampkin and Al Mottur, Brownstein Hyatt Farber Schreck

Blanche Lincoln, Lincoln Policy Group

Robert Livingston, The Livingston Group LLC

Esteban López-Rosado, LGA Strategies

Trent Lott, John Breaux and Jack Kingston, Squire Patton Boggs

Patrick Martin, Cozen O'Connor

Bruce Mehlman, David Castagnetti, Lauren Aronson, Dean Rosen and David Thomas, Mehlman Castagnetti Rosen & Thomas

Jeff Miller, Miller Strategies

Majida Mourad, Tellurian

Kyle Nevins and Steve Stombres, Harbinger Strategies
Larry O'Brien, The OB-C Group

Tom O'Donnell, Gephardt Government Affairs

Kevin O'Neill, Eugenia Pierson, Greg Louer and Dana Weekes, Arnold & Porter
Kaye Scholer

Manuel Ortiz, VantageKnight

Scott Pastrick and Charlie Black, Prime Policy Group

Ilisa Halpern Paul and Jodie Curtis, District Policy Group

Jeff Peck and Andrew McKechnie, Peck Madigan Jones

Steven Phillips, DLA Piper

Jim Pitts and Chris Cox, Navigators Global

Heather Podesta, Invariant

Brian Pomper, Hunter Bates, Scott Parven, Arshi Siddiqui and Geoff Verhoff, Akin Gump Strauss Hauer & Feld LLP

Lendell Porterfield, Dwight Fettig and Dawn Sears, Porterfield, Fettig & Sears LLC

Thomas Quinn, Venable LLP

Robert Raben, The Raben Group

John Raffaelli, Shannon Finley, Warren Tryon, Ann Jablon and Jeffery Walter, Capitol Counsel

Bob Rapoza, Rapoza Associates

Mark Rayder, Alston & Bird

Chuck Rocha, Solidarity Strategies

ADVERTISEMENT

Emanuel Rouvelas, Darrell Conner, Bart Gordon and James Walsh, K&L Gates
John Russell and Sander Lurie, Dentons

Scott Segal and Dee Martin, Bracewell

Rhod Shaw and Jason Schendle, Alpine Group

Michaela Sims, Sims Strategies

Mike Smith and Jim Richards, Cornerstone Government Affairs

Charlie Spies and Kevin Kelly, Clark Hill

Tracy Spicer, Avenue Solutions

David Tamasi, Chartwell Strategy Group

Linda Tarplin, Tarplin, Downs & Young LLC

Carl Thorsen and Alec French, Thorsen French Advocacy

David Urban and Manus Cooney, American Continental Group

Stu Van Scoyoc, Van Scoyoc Associates

Nicole Venable, Bockorny Group

Stewart Verdery, Monument Policy Group

Jack Victory and Rick Shelby, Capitol Hill Consulting Group

Alex Vogel, The Vogel Group

Henry Waxman, Waxman Strategies

Scott Weaver, Wiley Rein LLP

Vin Weber and Bryan Lanza, Mercury

Wintta Woldemariam, King & Spalding

Jonathan Yarowsky and Rob Lehman, WilmerHale

John Feehery is a columnist for The Hill.

The following have published multiple opinion pieces on thehill.com in 2018: Brandon Arnold, Tom Daschle, Dean Garfield, Lisa Gilbert, James Greenwood, Joshua Habursky, Edward Hamberger, Karen Hobert Flynn, Joanne Lin, Meredith McGehee, Bruce Mehlman, Rob Nichols, Grover Norquist, Richard Pollack, John Rother, Stephen Sandherr, Lee Saunders, Tom Schatz, Jay Timmons, Richard Trumka, James Walsh, Fred Wertheimer.